



LONSPEARE

EST. 1983

COMPANY PROFILE



Specialist Cable Suppliers

WE ARE THE CABLE SPECIALISTS – THE RIGHT SOLUTION, THE RIGHT TIME, EVERYTIME.



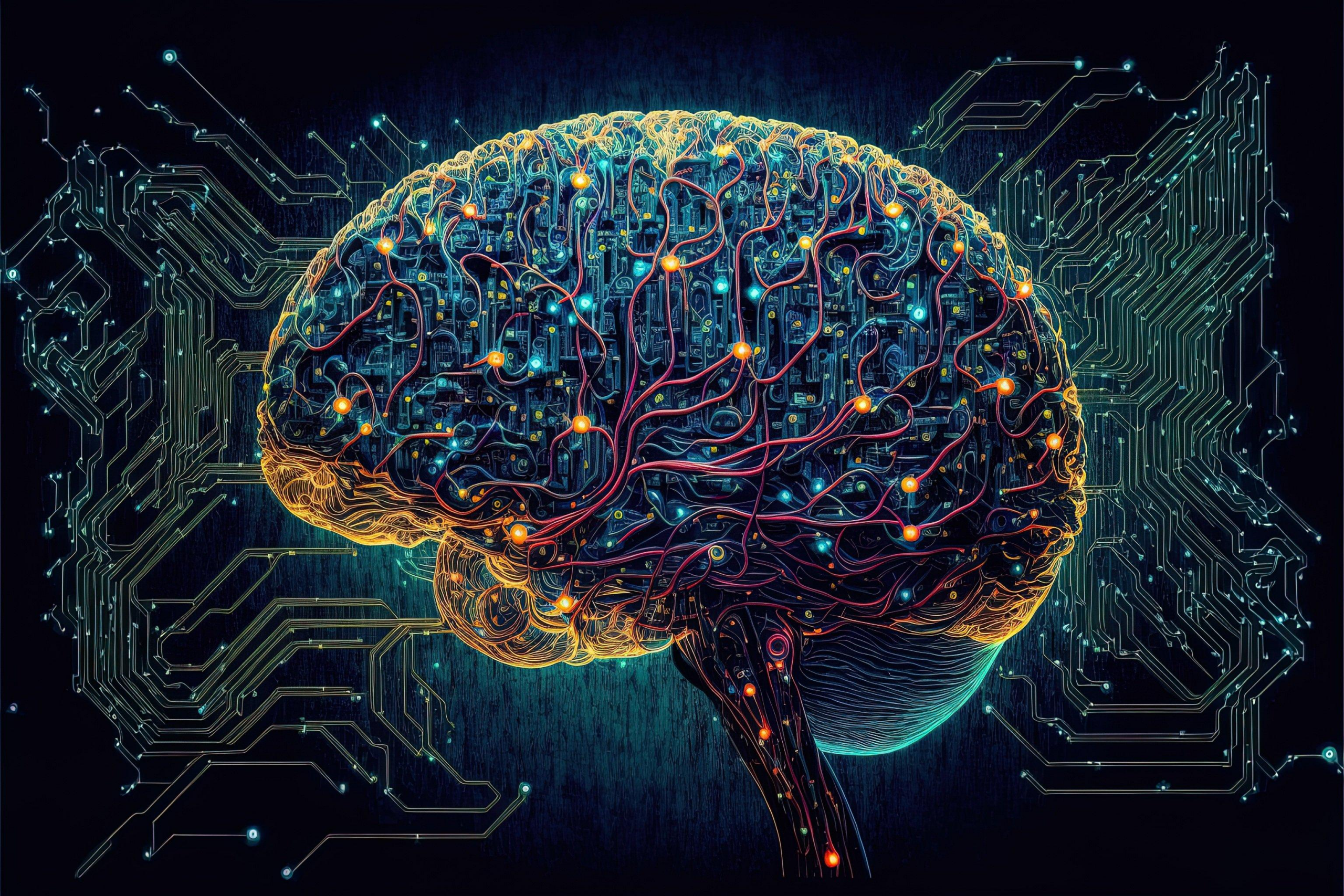
About us

Established in 1983, **Lonspeare SA (Pty) Ltd** brings over four decades of expertise in the supply of high-quality instrumentation, control, power, data, fibre, and communication cables.

Through consistent growth and a strong reputation in the South African market, we relocated to larger premises in 1999 to better serve our expanding customer base.

In 2014, **Lonspeare KZN (Pty) Ltd** was established to more effectively service the coastal regions.





Our Team



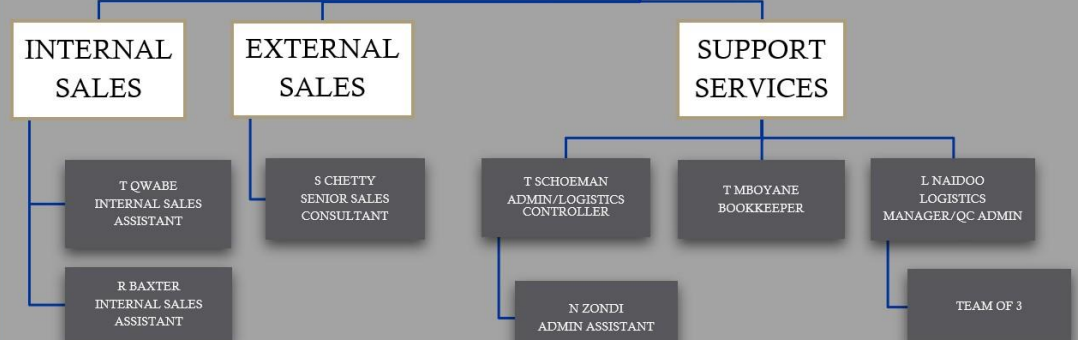
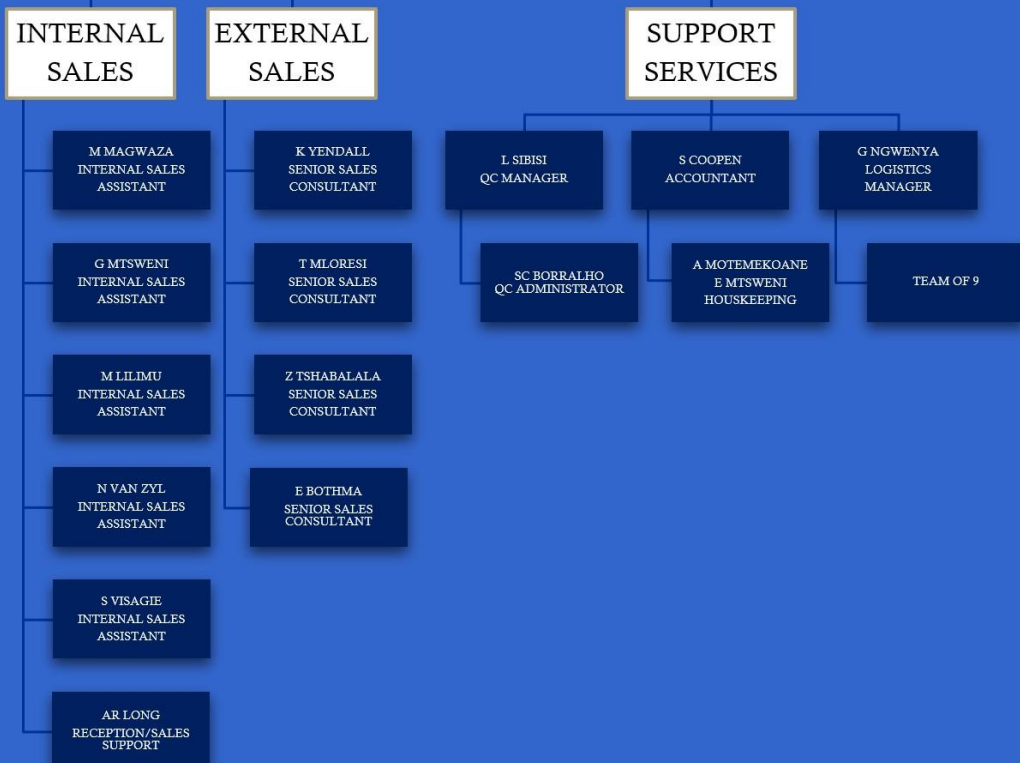
Lonspeare SA (Pty) Ltd.

Lonspeare KZN (Pty) Ltd.

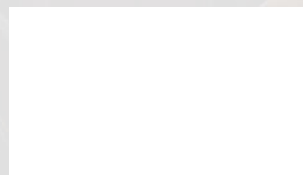


M PURCHASE
GENERAL
MANAGER

N ANGELO
OFFICE
MANAGER



What we do



Our **core focus** is the solution driven distribution of instrumentation, control, power, data, fibre, and communication cables, serving a diverse range of sectors.



CONSTRUCTION



CEMENT



SECURITY & CCTV



BEVERAGES INDUSTRY



OIL



GAS



MOTOR INDUSTRY



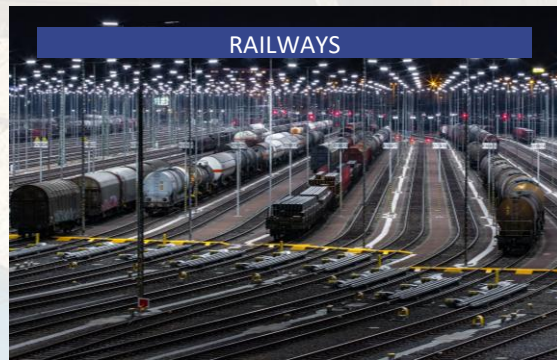
METALS INDUSTRY



AEROSPACE



PORTS & HARBOURS



RAILWAYS



AIRPORTS



POWER INDUSTRY



MANUFACTURING



TELECOMMUNICATIONS & IT



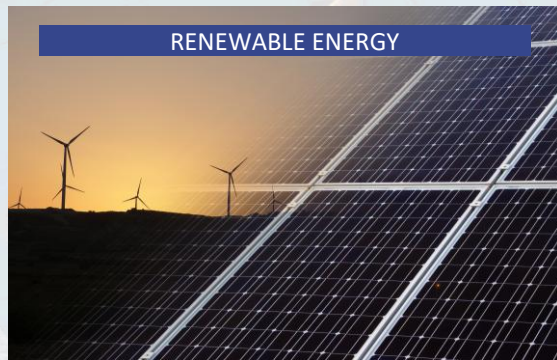
PAPER & PULP



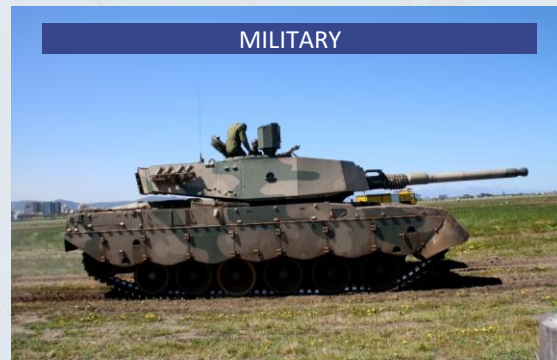
FOOD INDUSTRY



MINING



RENEWABLE ENERGY



MILITARY

Where we operate

We distribute extensively throughout the **Southern African Development Community (SADC)** region.



How we operate

Lonspeare Group has a highly experienced and trained technical sales team, dedicated to delivering customised cable solutions.

Through strategic global sourcing and established distribution partnerships, we offer an **extensive range of specialised cables** tailored to meet diverse customer requirements.

The **Lonspeare Group** maintains an extensive inventory of control and instrumentation cables at our **Gauteng and KwaZulu-Natal** warehouses, allowing us to meet urgent requirements with minimal lead time.



Our Ethos

Vision Statement

To be the **preferred strategic supplier** in the control and instrumentation cable market.

Mission Statement

Quality in everything we do.

Our Commitment

We are committed to **service excellence and innovation** now and into the future. We are proudly South African, a **level 1 B-BBEE** contributor and **ISO 9001:2015** certified.

Product Guarantee

All our products come with a standard **(12) twelve-month** warranty. Extended warranties are available upon request.

Certifications



Broad-Based Black Economic Empowerment Verification Certificate
Lonspeare SA (Pty) Ltd and Subsidiary

Level 1 Contributor

Registration number: 3881300336/07
VAT number: 480020354
Incorporating the following entities: Refer to Annexure
Physical address: 3 Navel Street, Alberton North, Gauteng, 1449
Certificate number: M-13266-1021-C15

Scorecard:
Generic Enterprise – Amended Codes of Good Practice (Gazette no 36928 and 42496 (31 May 2019))
01 June 2024 – 31 May 2025

Financial period used:
BEE procurement recognition level:
Empowering Supplier:
Modified flow-through applied:
Exclusion principle used:
Discouraging principle applied:
Participated in E.E.S. initiative:
Achieved 1.5 % E.E.S. target and 2.5% Absorption:
Achieved double E.E.S. target and 5% Absorption:
No

Scorecard Information	Target Score	Score
Ownership	25.00	25.00
Management Control	19.00	11.25
Skills Development	20.00	16.50
Enterprise and Supplier Development	42.00	43.53
Spice Economic Development	5.00	5.00
Overall Score	111.00	101.79

Black Ownership: 51.00%
Black Female Ownership: 40.19%
Black Designated Group: 19.74%
Black Youth: 14.50%
Black Disabled: 4.64%
Black Unemployed: 0.00%
Black People living in Rural areas: 5.18%
Black Military Veterans: 0.00%
Black New Entrant: 51.00%

Lonspeare SA (Pty) Ltd and Subsidiary has been independently verified in accordance with the Codes of Good Practice, issued in terms of section 9(1) of the Broad Based Black Economic Empowerment Act 53 of 2003 as amended per Act 46 of 2013 (Gazette 37271 of January 2014). This Broad-Based BEE verification Certificate is based on information provided to Magna BEE Ratings (Pty) Ltd, a SANAS accredited BEE Verification agency.

sanas
B-BBEE Rating Agency

Date of issue: 21 October 2023
Expiry date: 20 October 2026
Period of validity: 12 months

L. Arnold
Technical Signatory

Magna BEE Ratings (Pty) Ltd Registration number: 2020/02925/07
Woodford Office Park, Kudu Street, Allen's Nek, Roodepoort, 1714
Directors: Janine Sathia Iwanisa Newenouth I Leandra Arnold
Email: info@magnabee.com

BEE VERIFICATION ANNEXURE CERTIFICATE

Certificate number: M-13266-1021-C15
Scorecard: Generic Enterprise – Amended Codes of Good Practice (Gazette no 36928 and 42496 (31 May 2019))

This Certificate incorporates the following entity:

Name of Entity:	Registration Number:	Vat Number:
Lonspeare KZN (Pty) Ltd	2014/077186/07	4430267601

MAGNA BEE Ratings

Date of issue: 21 October 2023
Expiry date: 20 October 2026
Period of validity: 12 months

sanas
B-BBEE Rating Agency

Magna BEE Ratings (Pty) Ltd Registration number: 2020/02925/07
Woodford Office Park, Kudu Street, Allen's Nek, Roodepoort, 1714
Directors: Janine Sathia Iwanisa Newenouth I Leandra Arnold
Email: info@magnabee.com

Certificate ZA17/209954
The management system of
Lonspeare SA (Pty) Ltd

3 Navel Street, Alberton North, Gauteng, 1449, South Africa
has been assessed and certified as meeting the requirements of
ISO 9001:2015

For the following activities:
The procurement and supply of control cable, instrumentation cable, fibre optical cable and accessories, data and video cable, telephone cable, security cable, specialized application cable and energy cable.

This certificate is valid from 27 October 2025 until 10 October 2027 and remains valid subject to satisfactory surveillance audits.
Issued & Certified since 10 October 2012
Certified activities performed by additional sites are listed on subsequent pages.

Authorized by:
Dorina Brown Crookall
SGS South Africa (Pty) Ltd
Country One Centre, Building 3 21 Woodlands Drive, Woodmead, 2191, South Africa
t +27 (0)11 800 1000 - www.sgs.com

sanas
Good Certificates Issued

IAF
INTERNATIONAL ASSOCIATION OF CERTIFICATION BODIES

This document is an authentic electronic certificate for client business purposes only. Printed copies of the electronic certificate are permitted and will be considered as valid. This document is issued by the Company subject to 2023 General Conditions of certification services available on Terms and Conditions (T&Cs) website or in the form of a hard copy. Information and practical details are contained therein. This document is copyright protected and any unauthorised disclosure, copying or modification of the content or appearance of this document is prohibited.

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Certificate ZA17/209954, continued
Lonspeare SA (Pty) Ltd

ISO 9001:2015
Issue 6

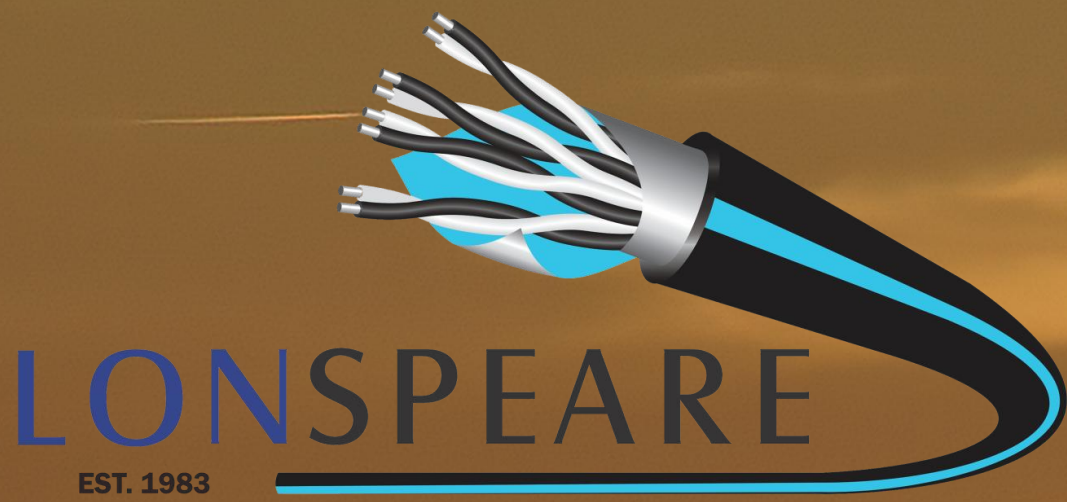
Sites
Lonspeare SA (Pty) Ltd
3 Navel Street, Alberton North, Gauteng, 1449, South Africa
The procurement and supply of control cable, instrumentation cable, fibre optical cable and accessories, data and video cable, telephone cable, security cable, specialized application cable and energy cable.
Lonspeare KZN (Pty) Ltd
Building 522, 1 Dikema Rd, Umhlangeni, eMalaheni, KwaZulu-Natal, 4003, South Africa
The procurement and supply of control cable, instrumentation cable, fibre optical cable and accessories, data and video cable, telephone cable, security cable, specialized application cable and energy cable.

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Good Certificates Issued

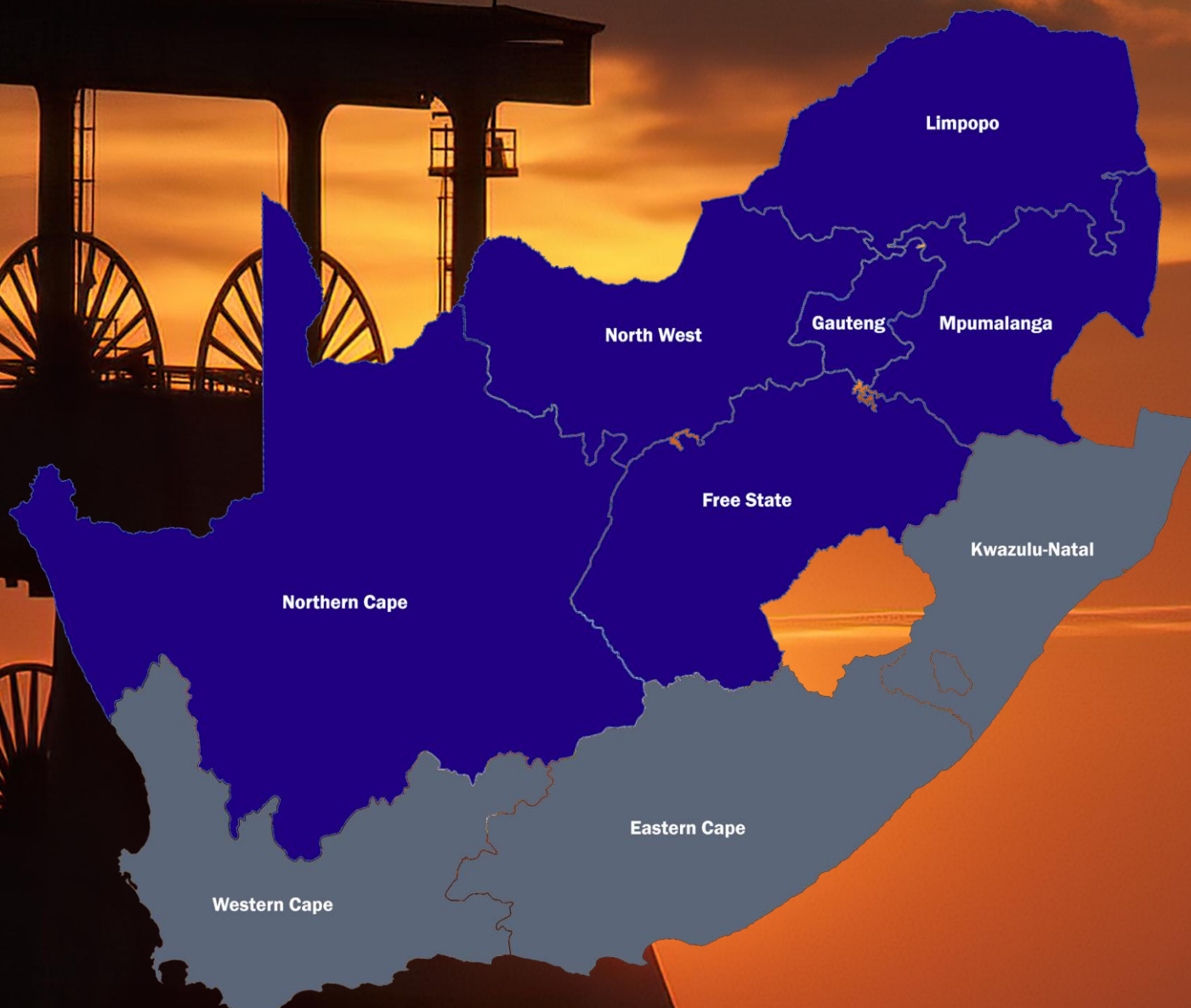
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Lonspeare Group is South Africa's specialist cable supplier delivering precision-engineered specialised cable solutions to power energy, industry, transport, and telecoms infrastructure.



Lonspeare SA (Pty) Ltd.

1983/006336/07

Gauteng Office (Head Office)

3 Navvi Street, Alberton North,
Ekurhuleni, Gauteng

sales@lonspeare.co.za

+27 (0)11 907 0879

Lonspeare KZN (Pty) Ltd.

2014/077186/07

Kwa-Zulu Natal Office

1 Dickens Road,
Umbogintwini

sales@lonspearekzn.co.za

+27 (0)31 461 1302

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